Flu. We’ve Got You Covered

McKesson Delivers Your Flu Ready Solution

Vaccines  Testing  Supplies
Your Total Flu Solution

Flu season can be unpredictable. McKesson Medical-Surgical has everything you need to be flu ready.

Get Flu Ready with Vaccines, Molecular Testing and Supplies

- **√ Patient education materials**
- **√ Dedicated Account Executive**
- **√ Dedicated lab point-of-care specialists**
- **√ Access to all available vaccines**
- **√ Return policies available for unused vaccines**
- **√ Ask about extended payment terms**
- **√ McKesson Brands 100% satisfaction guaranteed**

**Flu Testing**
- **√ Flu test kits**
- **√ Reagents: Flu, strep and RSV**
- **√ Point-of-care molecular testing**

**Covering All Your Flu Needs**
- **Dedicated national Flu Team equipped to answer all your questions**

**Convenient scheduling and next-day delivery**

**Essential supplies**

Order Today

McKesson SupplyManager℠ at mms.mckesson.com

Account Executive

Flu Team at 1-877-MCK-4FLU (625-4358) or fluconnection@mckesson.com

mms.mckesson.com/flu-ready-essentials
## Vaccines Are the #1 Way to Prevent the Flu

The Centers for Disease Control (CDC) recommends that everyone over the age of six months is vaccinated for the flu.1

### Get Flu Ready with the Vaccines You Need
- Access all available vaccines
- Return policies available for unused vaccines
- Explore extended payment terms
- Select from vaccine options for all ages and indications
- Talk to our Flu Team to answer your questions

### Interested in Molecular Testing for Flu, Strep and RSV?
Point-of-care testing for flu provides early diagnosis, rapid treatment and helps prevent complications. From readers to rapids to molecular testing, we have the testing equipment to meet your needs and the needs of your practice.

### Molecular Advantages
- Improve testing accuracy and confidence in providing the best diagnosis to your patients when they need it most
- Help enhance revenue by bringing point-of-care molecular testing for flu, strep and RSV into your lab
- Give your business new molecular testing capabilities
- Ease of use with instruments that have a small footprint and offer an intuitive and user-friendly system

### Point-of-Care Molecular Analyzer Comparison

<table>
<thead>
<tr>
<th></th>
<th>Alere™ i</th>
<th>Roche Cobas LIAT®</th>
<th>Quidel® Solana®</th>
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</thead>
<tbody>
<tr>
<td><strong>Tests For</strong></td>
<td>Influenza A/B</td>
<td>Group A Strep</td>
<td>RSV</td>
</tr>
<tr>
<td><strong>Tests Availability</strong></td>
<td>Now</td>
<td>Now</td>
<td>Coming Soon</td>
</tr>
<tr>
<td><strong>CLIA Waived or Moderately Complex</strong></td>
<td>CLIA Waived</td>
<td>CLIA Waived</td>
<td>Moderately Complex</td>
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<tr>
<td><strong>Results Received</strong></td>
<td>15 Minutes</td>
<td>8 Minutes</td>
<td>15 Minutes</td>
</tr>
<tr>
<td><strong>Molecular Technology</strong></td>
<td>Isothermal</td>
<td>Real-Time PCR</td>
<td></td>
</tr>
<tr>
<td><strong>Tests per Run</strong></td>
<td>1</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td><strong>Minimum Volume for No Charge</strong></td>
<td>300 Flu Tests/Year (3 Year Commitment)</td>
<td>350 Flu Tests/Year (3 Year Commitment)</td>
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<tr>
<td><strong>Placement Options</strong></td>
<td>600 Strep Tests/Year (4 Year Commitment)</td>
<td>500 Strep Tests/Year (4 Year Commitment)</td>
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<tr>
<td><strong>Tests per Kit</strong></td>
<td>150 Flu Tests and 450 Strep Tests/Year (3 Year Commitment)</td>
<td>200 Flu Tests and 400 Strep Tests (4 Year Commitment)</td>
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<tr>
<td><strong>CPT Code</strong></td>
<td>87502 - GW</td>
<td>87651 - GW</td>
<td>87798</td>
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<tr>
<td><strong>Account Executive</strong></td>
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</tbody>
</table>

### New!

- Quidel® Solana®

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1. Executive Account Executive

**Type** | **MFR** | **Product Name** | **NDC** | **Age Range** | **CPT/Medicare Codes**
---|---|---|---|---|---
Trivalent | Seqirus™ | AFLURIA®, 0.5mL Prefilled Syringe | 33332001601 | 9 years and above | 90656
Trivalent | Seqirus™ | AFLURIA®, 5mL Vial | 33332011610 | 9 years and above | 92035
Trivalent | Seqirus™ | FLUAD®, 0.5mL Prefilled Syringe | 70461000101 | 65 years and above | 90653
Quadivalent | Seqirus™ | FLUVRIN®, 0.5mL Prefilled Luer Lock Syringe | 70461011902 | 4 years and above | 90656
Quadivalent | Seqirus™ | FLUVRIN®, 5mL Vial | 70461011910 | 4 years and above | 92037
Trivalent | Sanofi | Fluzone® High-Dose, 0.5mL Prefilled Syringe | 49281039965 | 65 years and above | 90662
Quadivalent | Sanofi | Fluzone® Intradermal | 49281071040 | 18 - 64 years | 90630
Quadivalent | Sanofi | Fluzone® Quadrivalent, 0.25 mL Prefilled Syringe (Pediatric) | 49281051625 | 6 - 35 months | 90685
Quadivalent | Sanofi | Fluzone® Quadrivalent, 0.5 mL Prefilled Syringe | 49281041650 | 3 years and above | 90660
Quadivalent | Sanofi | Fluzone® Quadrivalent, 0.5 mL Single Dose Vial | 49281041610 | 3 years and above | 90666
Quadivalent | Sanofi | Fluzone® Quadrivalent, 5 mL Multi Dose Vial | 49281082515 | 6 - 35 months (0.25mL) | 90687 (6 - 35mo) | 90688 (3yr)
Trivalent | Protein Sciences | Flublok®, 0.5 mL Single Dose Vial | 42874001610 | 18 yrs and above | 90673
Quadivalent | GSK | Fluaric® Quadrivalent, 0.5 mL Prefilled Syringe | 58160905052 | 3 yrs and above | 90666
Quadivalent | GSK | FluLaval® Quadrivalent, 5mL Vial | 19515090311 | 3 yrs and above | 90688
Protect and Treat with Your Favorite Brands

McKesson-Medical Surgical has more than 20,000 national and private brands supplies to meet your needs and your preferences and we continue to expand our portfolio.

- McKesson Brands private label of more than 4,000 cost-effective alternatives with a 100% satisfaction guarantee
- Experienced delivery with private fleet and delivery professionals
- Convenient delivery, including next day
- Access to major GPOs

Supplies You Need

- Alcohol prep pads
- Bandages
- Cotton balls
- Gloves
- Gowns
- Hand hygiene
- Environmental disinfection
- Office supplies
- Personal protection
- Safety syringes
- Sharps collection
- Table paper
- Tongue blades
And more

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Returnability Terms

Only customers who prebook 300 or more doses (30 units) on or before June 1, 2016, and who accept full shipment of their pre-book of 30 units or more by November 18, 2016 will have the right to return up to 20% by vendor of unopened products for the 2016 – 2017 influenza season according to the guideline below:

- Full vials or boxes must be returned to McKesson Medical-Surgical on or before March 1, 2017, and in accordance with McKesson Medical-Surgical vaccine guideline.
- Only full units (vials or boxes of prefilled syringes) are eligible to be returned.
- Customer is responsible for shipping costs involved in returning product to McKesson.
- Customer shall receive an equal number of replacement units in the subsequent influenza season on or before December 31, 2017.
- Only full units (vials or boxes of prefilled syringes) are eligible to be returned.
- Replacement product will be issued in full vials or boxes of pre-filled syringes and eligible quantities will be rounded down to the nearest increment of five, for example:
  - A purchase of 30 vials = six vials eligible for return.
  - A purchase of 33 vials = seven vials eligible for return.
  - A purchase of 35 vials = seven vials eligible for return.

Payment of Discounts and Rebates

For eligible customers who qualify for a discount or rebate, a 5% discount off list price* will be reflected at time of invoice, regardless of quantity.

Rebates will be provided in the form of a credit on the customer's distributor account for the purchase of any product that an authorized distributor sells.

The authorized distributor will provide this credit to customers on or before June 30, 2017. Customers may request that the authorized distributor provide a rebate check in lieu of credit. The authorized distributor will send the customer a rebate check within 45 days after receiving the customer's request, as long as the account is in good standing.

McKesson is providing HCPCS/ CPT codes based upon information provided by the product manufacturers. McKesson does not make representations about the accuracy of this information. The HCPCS/ CPT codes do not indicate coverage or payment under any federal or state health care program. The entity that submits claims to any federal or state health care program has the responsibility to verify the accuracy of HCPCS/ CPT codes it submits for payment purposes.

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